



### To Whom It May Concern:

Hereunder are the commission rates payable to estate agents as set by the Federation of Estate agents:

1. **Sale of property under sole agency agreement:**
  - 3.5% sale value + 18% VAT payable by vendor
2. **Sale of property not under sole agency agreement:**
  - 5% sale value + 18% VAT payable by vendor.
3. **Commercial lets:**
  - 10% of one years rent + 18% VAT payable by lessor, and
  - 10% of one years rent + 18% VAT payable by lessee
  - In case of premium, 5% of premium + 18% VAT payable by lessor
4. **Long term residential lets (6 months and over):**
  - Half one months rent + 18%VAT payable by lessor
  - Half one months rent + 18%VAT payable by lessee
5. **Short term residential lets (under 6 months):**
  - 10% of total rent + 18% VAT payable by lessor, and
  - 10% of total rent + 18% VAT payable by lessee

**Council of the Federation of Estate Agents**

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